# FAST Track









## Financial and Scholastic Training (FAST) Track Program

## Preparing the Next Generation of Talent

## **Program Description:**

The Wall Street Finance and Scholastic Training (FAST) Track Program is a rigorous nine-month program that exposes talented women and minority high school students to the financial services industry. Beginning in October, students meet with mentors twice a month and focus on developing skills in two key areas: financial literacy and career/personal development.

## **Program Goals and Objectives:**

◆Identify and expose women and minority high school students to the financial services industry

+Enhance career and personal development skills

◆Provide mentoring, promote financial literacy, and encourage students to consider a career in finance

## **Program Components:**

- Informational sessions on Stocks, Bonds, Personal Finance, Business Operations, and Real Estate
- Comprehensive review of Resume Writing, Interviewing, Networking, Business Etiquette, and Public Speaking techniques
- +On-site tours and visits to financial and educational institutions
- Interaction with mentors and professionals from the financial services industry
- Summer Internships with financial institutions in the New York City area
- ♦Scholarships

## **Contact Information:**

For more information about the program, please call 646-525-2271 or visit us at <u>www.fasttrack-ny.com</u>



## NATIONAL ASSOCIATION OF SECURITIES PROFESSIONALS NEW YORK (NASP-NY)



# Our Talent **Students:**

Our students come from high schools throughout the New York City area and have gone on to attend college throughout the country. Students show an increase in

confidence as well as social and professional skills as a result of their participation in the program. Additionally, the exposure to the financial services industry and resulting practical knowledge gained provide a solid foundation for a career of Wall St. as well as improvement in their overall academic performance.

## Our Leaders

### **Mentors:**

Fast Track participants have an opportunity to learn from and interact with a dedicated group of mentors who have careers in the financial services industry. With an average of ten years of work experience, our



mentors are an invaluable resource to our students. They are available to explain business concepts,

provide guidance and advice, and review college application essays. Long lasting bonds are established and some students continue to interact with mentors years after they have completed the program.

## **STUDENT REFLECTIONS:**

remember the first day day that I heard about the FAST Track program. I was in U.S. History class and some of the girls in my high school who had attended FAST Track came in to tell us about the program. I figured it would be the the perfect program for a person like me to join because it would allow me to explore career opportunities that I never dreamed would be of interest to me since I hated math. I thought that everyone who worked in finance and the investing field were math geniuses and then I arrived and was proven wrong. I will never forget the lessons that I have learned at FAST Track. Because we had so much fun while learning, I can honestly say that I will probably remember more of what I learned from the program than almost any subject that I studied in school. I am grateful to all of our mentors for their commitment and their drive to push us to be successful. I will never forget my FAST Track experience and I hope to one day come back and pursuing. I hope to have the ability to change the

*Venikqua Wilson* Fast Track Class of 2008



#### NATIONAL ASSOCIATION OF SECURITIES PROFESSIONALS NEW YORK (NASP-NY)

### Our Educators Guest Speakers:

Industry leaders from various business organizations and the New York City community teach our students



the basics of finance as well as the skills necessary for career advancement and personal development. From

managing

directors to entrepreneurs students learn from individuals with diverse and inspiring backgrounds.

## Our Outdoor Classroom

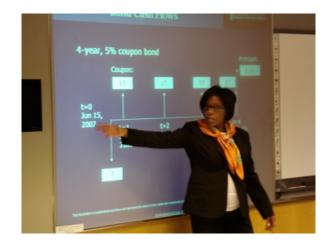
## Activities:

Experience is an unparalleled teacher. Fast Trackers learn how stocks are traded by visiting the New York Stock Exchange, learn



the importance of giving back as they serve the community, and gain inspiration and

networking skills by attending conferences at Cornell University and NASP's - NY's annual Hall of Fame dinner. Whether it be bowling, learning how to play golf, or visiting a school or business, Fast Trackers learn and have fun in and outside of the classroom.







# On the Job Training Internships:

In the summer following the Fast Track school year, a select number of students are given an opportunity to apply their newfound knowledge while working for a financial services company. Students gain valuable



work experience as well as insight into the career options that are available in the

worlds of business and finance. Some of the firms that have hired our talented students for the summer include the Bank of New York Mellon, Magna Securities, the New Jersey Department of Treasury -Division of Investment, City of NY Department of Finance, and New Amsterdam Partners.

## Investment in Education **Scholarships:**

Each year, a graduating Senior from the Fast Track

class is selected to receive the Henry E. Parker Scholarship, a \$10,000 award. The Bank of New York Mellon and Verizon also provide scholarships to our students.



## ALUMNI PROFILE: JOHANNAH A. ROGERS

Johannah Rogers graduated from the program in 2000 and received the NASP scholarship, now named in honor of Henry Parker. After completing the FAST Track program, she attended



Duke University where she received a BA degree in Economics and Theater Studies. During her matriculation at Duke, she was the first to win an internship at Saatchi & Saatchi through the CosmoGIRL! Project 2024 program. Her passions eventually led her to the

entertainment industry and a position at the National Basketball Association in the Team Marketing and Business Operations group focusing on Team Business Development. She later transitioned into the organization's Sales and Marketing group. After beginning her career with the NBA, she is now pursuing a Masters of Business Administration at the Kellogg School of Management at Northwestern concentrating in Finance and Media and Entertainment.

# Fast Track Facts & Info:

## **Preparing the Next Generation of Talent**

#### Fast Track School Year: October - June

Schedule: Meetings are held twice a month on Wednesdays

Scheduled time of Meetings: 6:00 - 8:00 p.m.

Location: Goldman Sachs -- 180 Maiden Lane

#### **A Few Participating Schools:**

Aquinas High School A. Phillip Randolph High School Benjamin Banneker High School Boys & Girls High School Bronx High School of Science Brooklyn Technical High School Clara Barton High School Clara Barton High School Erasmus Hall Campus High School Manhattan Center Midwood High School Notre Dame High School Paul Roberson High School Rice High School St. Raymond's High School

#### **Sponsors and Supporters:**

Alliance Bernstein Bank of New York Mellon Bloomberg City of New York Department of Finance Federal Reserve Bank of New York Goldman Sachs Magna Securities New York City Board of Education New Amsterdam Partners New Jersey Dept of Treasury - Division of Investment NYC Board of Education Retirement System

#### **Session Topics:**

#### **Financial Literacy:**

- Business 101
- Equity Analysis
- ♦ Bonds 101
- Portfolio Management
- Stock Market Game
- Entrepreneurship
- ♦ Real Estate
- Personal Finance

#### **Career / Personal Development**

- Resume writing
- Interviewing 101
- ♦ Leadership Development
- Presentation Skills
- ♦ Business Etiquette
- Computer Skills
- Career Panel
- ✦ Job Shadowing

#### Activities:

- ♦ Internships
- College tours
- ♦ Community Service Activity
- Visit to NYSE Stock Exchange
- ◆ Golf 101
- ♦ Bowling
- NASP NY Hall of Fame Dinner

#### **Executive Director:**

Corwin Shropshire

#### **Contact Info:**

For more information, please call 646-525-2271 or visit our website at www.fasttrack-ny.com



# Board Of Directors

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